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Who is Amit Panchal

IT
Executive

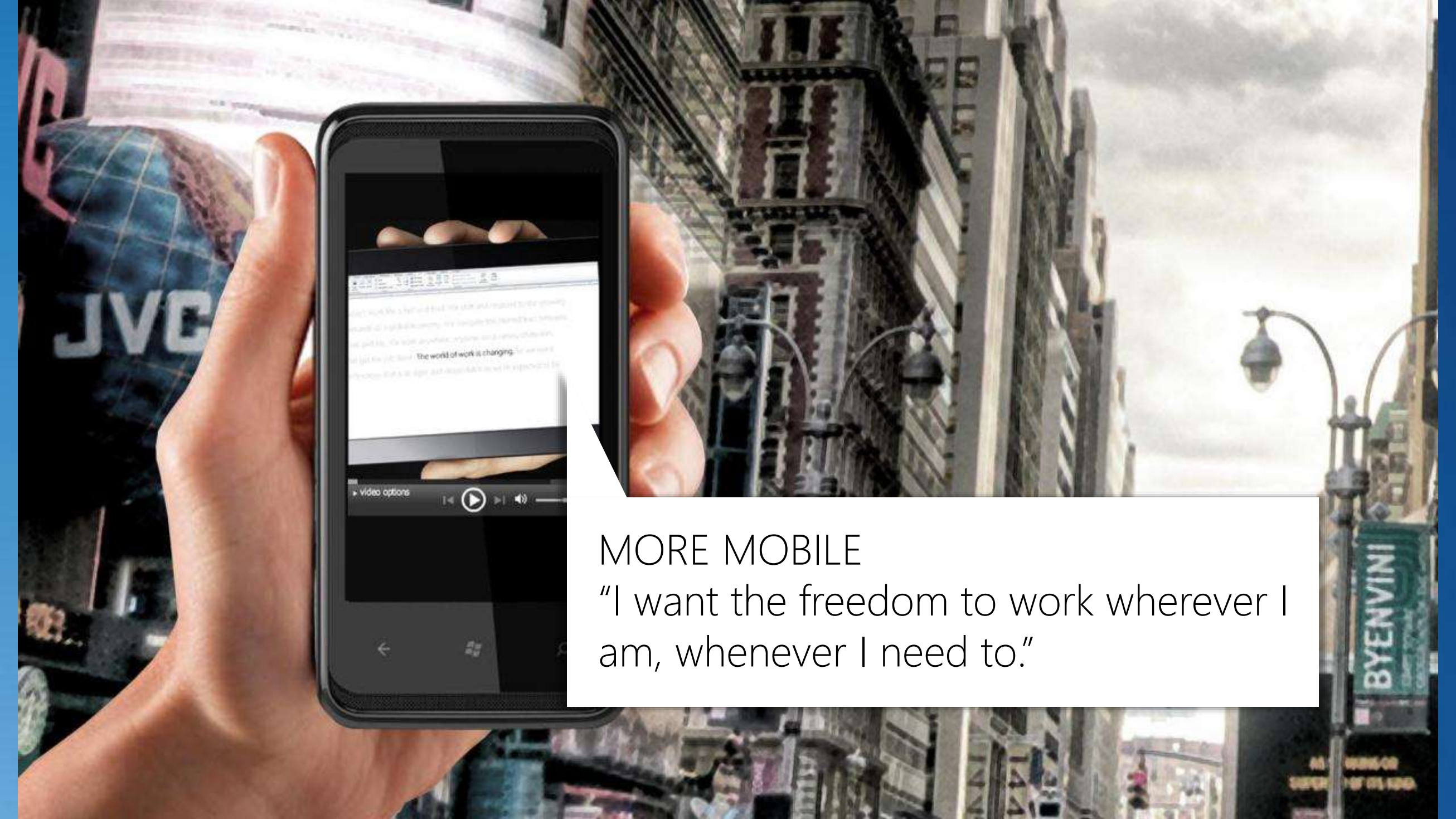
Industry
Experience

Personal

Education



work life is fast and fluid. We shift and respond to
s of a global economy. We navigate the blurred li
d life. We work anywhere, anytime, on a variety o
t the job done. **The world of work is changing.** So
logy that is as agile and dependable as we're exp



MORE MOBILE

"I want the freedom to work wherever I am, whenever I need to."



JVC JIN

SODA

The Great American League

News Corp

Panasonic
OF DEVICES

KNOX

KNOX

KNOX



...anywhere on the planet.



work-life
blur



more
mobile



digital
generation



multiple
devices



tech
savvy



fast
paced

As the world of work is changing, so do our technology needs



...so your **technology strategy** is more important than ever.



CHALLENGES



How do you...

- Provide anytime, anywhere access?
- Fuel user passion and productivity?
- Keep your system and data safe?
- Streamline operations and drive competitive advantage?



THE OLD WAY...

Windows Strategy for Business

Devices and Experiences
Users Love



Enterprise Grade Solutions
Businesses Require



Great Experiences Across Hardware & Devices



Today, we live in a



mobile-first, cloud-first world

Microsoft's own transformation



Our Microsoft technology environment



>1 million devices hit the Microsoft network



100,000+ Microsoft employees on Yammer

6.6 million Lync calls each month

300,000 System Center managed devices

Federated business intelligence portfolio for 1,000 apps

4.5 million Remote connections each month



180,000+ users

513 site locations in 113 countries

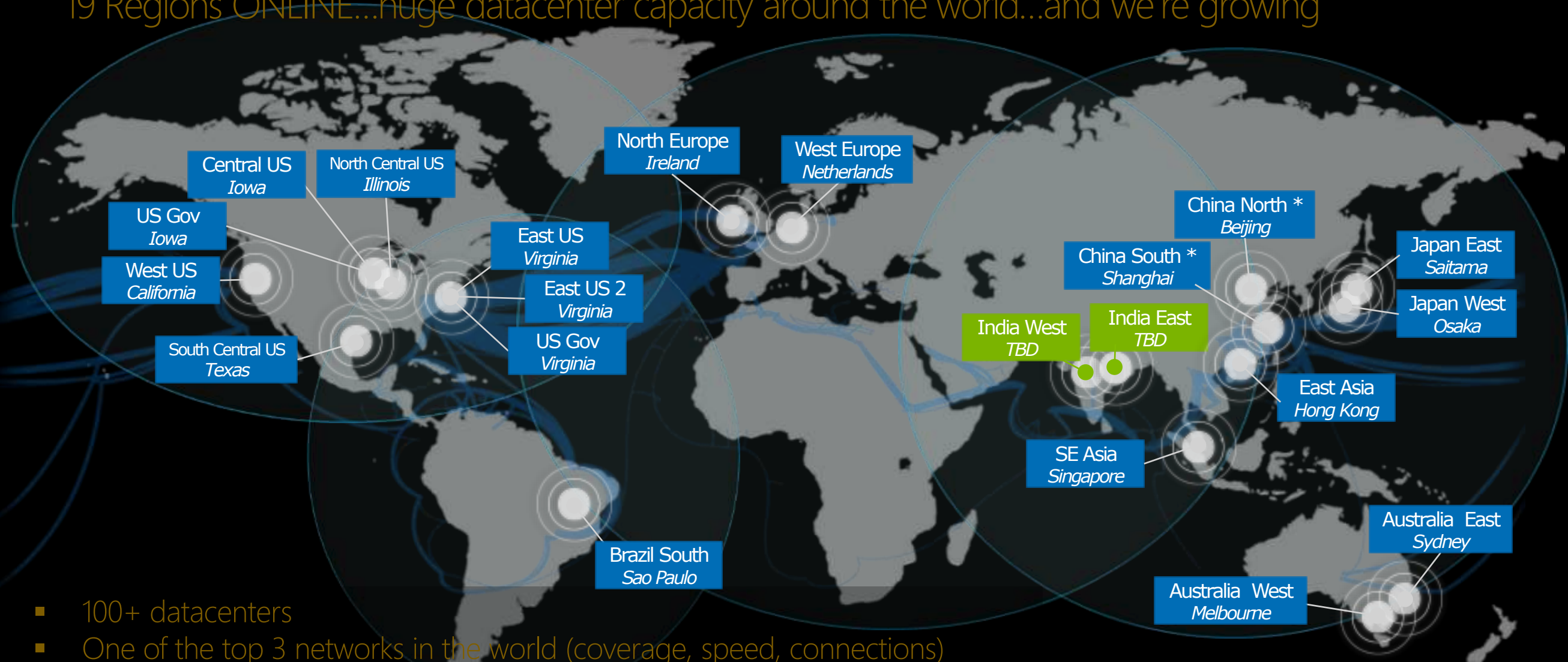


210,000 SharePoint sites in the cloud

Providing great, useful apps to our employees and vendors

Huge infrastructure scale is the enabler

19 Regions ONLINE...huge datacenter capacity around the world...and we're growing



- 100+ datacenters
- One of the top 3 networks in the world (coverage, speed, connections)
- 2 x AWS and 6x Google number of offered regions
- G Series – Largest VM available in the market – 32 cores, 448GB Ram, SSD...

■ Operational ■ Announced

* Operated by 21Vianet

THE WORLD
HAS CHANGED.



Introducing the new Office



Devices



Fast and fluid experience with touch, pen, mouse & keyboard

Immersive touch-optimized Windows 8 store apps

Support for Windows Phone, iOS & Android phones



Social



Newsfeeds, microblogging & Yammer

Pervasive social capabilities across Office

Multiparty HD video & Skype federation



Cloud



Office - on demand, roaming & up-to-date

New cloud app development model

Enterprise-grade reliability and standards



Control

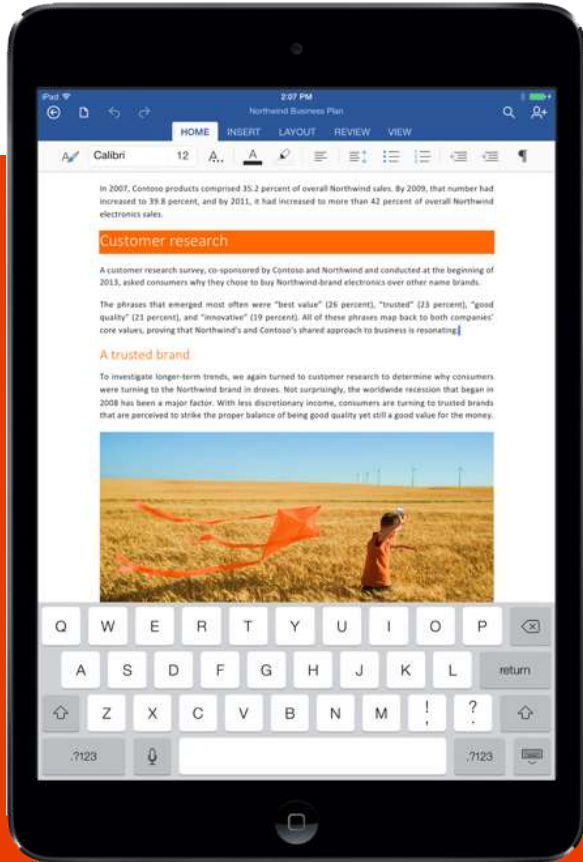


Spreadsheet governance and controls

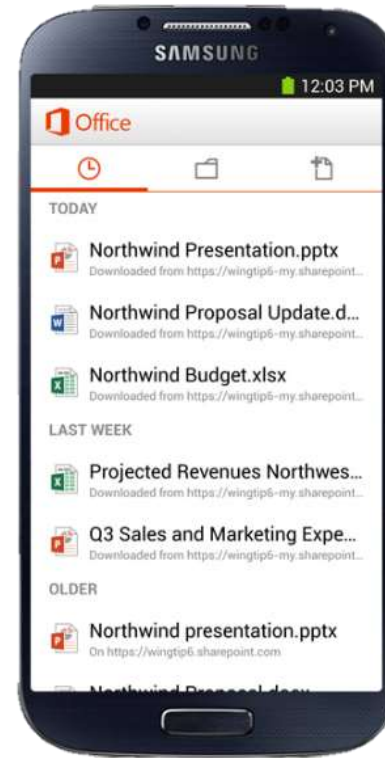
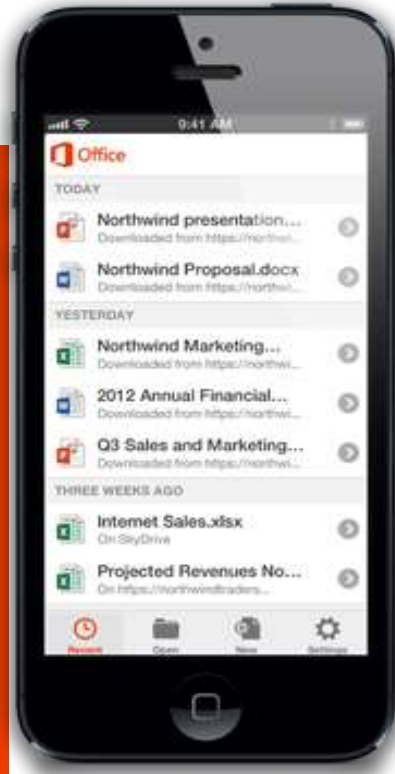
DLP, data retention & unified eDiscovery

Consistent management experience across Office 365

Office for iPad, Android, & Mobile Devices



- ✓ Free to view and use
- ✓ Free to edit for personal/consumer use
- ✓ Edit for commercial use with an Office 365 Subscription



Access Office documents from anywhere

Office documents look great

Make quick edits and share

Commercial use only available for Office 365 subscribers*



Read, edit, and create documents with Word.



View, edit, and create spreadsheets with Excel.



View and edit presentations with PowerPoint.



Access your documents via OneDrive.

Key requirements for Enterprise File Sync & Share



Anywhere, anytime access to work and personal files



Seamless integration with familiar collaboration tools



Enterprise-grade security, compliance, and IT control

Device support

Sync client

 Windows 8 & 8.1, 10  OS X  android

Desktop browser



Mobile app

 Windows 8 & 8.1, 10  Windows Phone  OS  android

Office Mobile app

 Windows Phone  OS  android

Mobile browser

 Windows 8 & 8.1, 10  Windows Phone  OS  android





Unlimited storage for OneDrive for Office 365 subscribers **NEW**

All Office 365 customers will get unlimited OneDrive storage at *no additional cost*.

Get started using your 1 TB of storage today by backing up all those work files

More information on the Office blogs: OneDrive for Office 365 subscribers now includes unlimited storage

Targeted
H2 CY2015

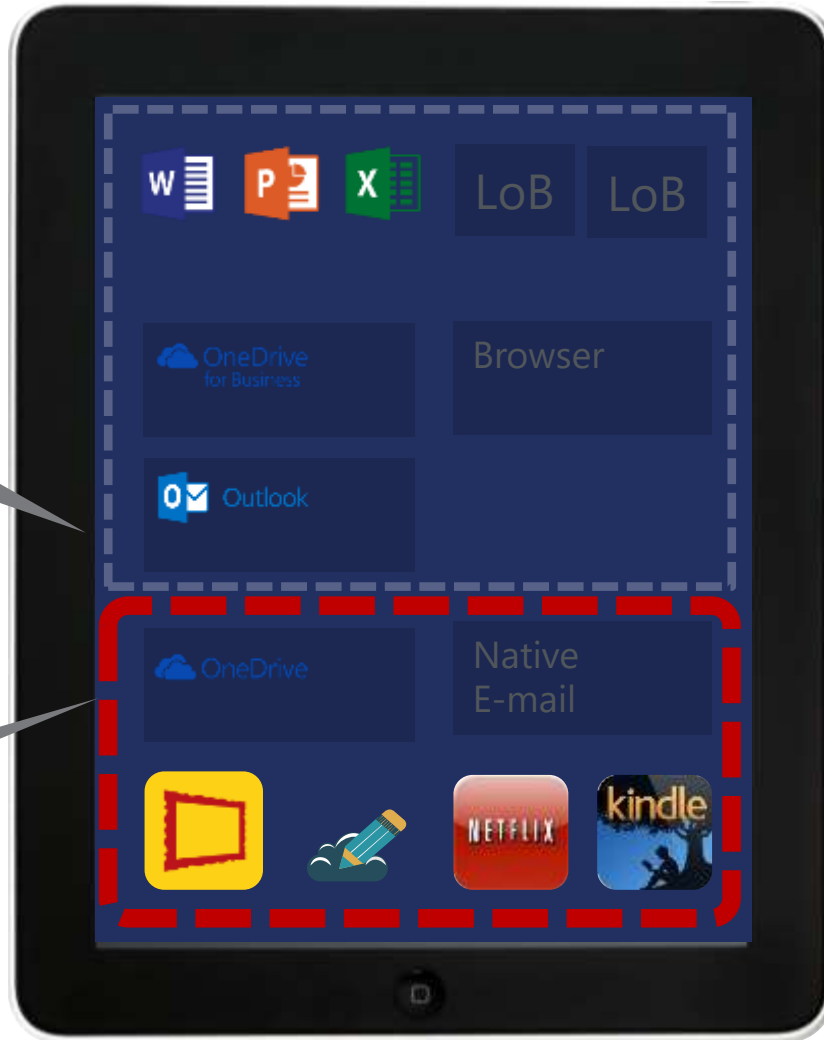


Managing Office Mobile Apps with Intune

IT manages apps using Intune, including Office Mobile Apps, and "wrapped" LOB apps.

Data sharing is controlled by IT policy

Personal data remains personal



Office 365 and Intune protect data on mobile devices without sacrificing user productivity

- First-time access to corporate resources (Exchange, OneDrive for Business) is conditional on the device being managed
- Selectively wipe corporate data and apps from devices
- Manage line of business apps alongside as Office Mobile Apps in "walled garden"
- Administrator can manage policy around how data is shared between managed and non-managed apps
- Give users familiar, full-featured Office applications; maintain document formatting across platforms

Office 365 Trust

Built-in capabilities and Customer Controls

Security



Best-in-class security with over a decade of experience building Enterprise software & online services

- Physical and data security with access control, encryption and strong authentication
- Security best practices like penetration testing, defense-in-depth approach to protect against cyber-threats
- Unique customer controls with Rights Management Services to empower customers to protect information

Compliance



Commitment to industry standards and organizational compliance

- Enable customers to meet global compliance standards in ISO 27001, EUMC, HIPAA, FISMA
- Contractually commit to privacy, security and handling of customer data through Data Processing Agreements
- Admin Controls like Data Loss Prevention, Legal Hold, E-Discovery to enable organizational compliance

Privacy



Privacy by design with a commitment to use customers' information only to deliver services

- No mining of data for advertising
- Transparency with the location of customer data, who has access and under what circumstances
- Privacy controls to regulate sharing of sites, libraries, folders and communications with external parties

Office 365 Trust Overview

It's your data

You own it, you control it
We run the service for you
We are accountable to you

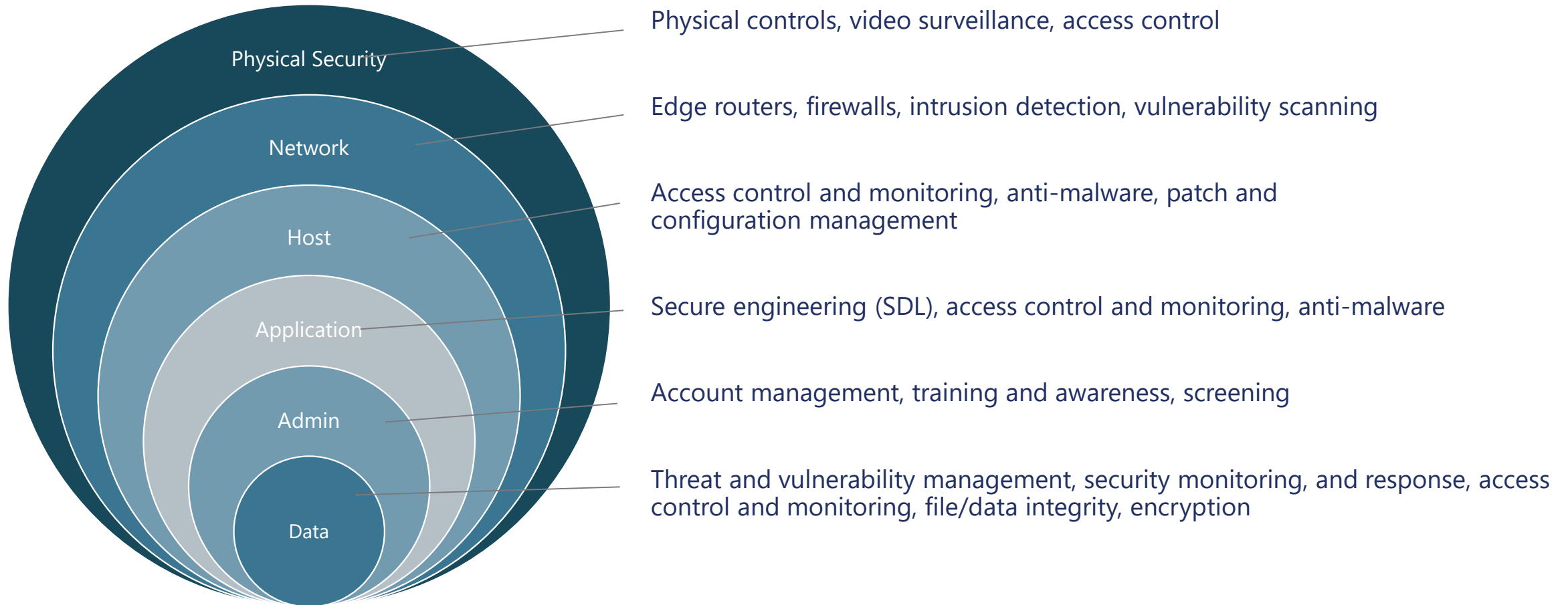
Built in
Security

Privacy
by design

Continuous
Compliance

Transparent service operation

Defense in depth

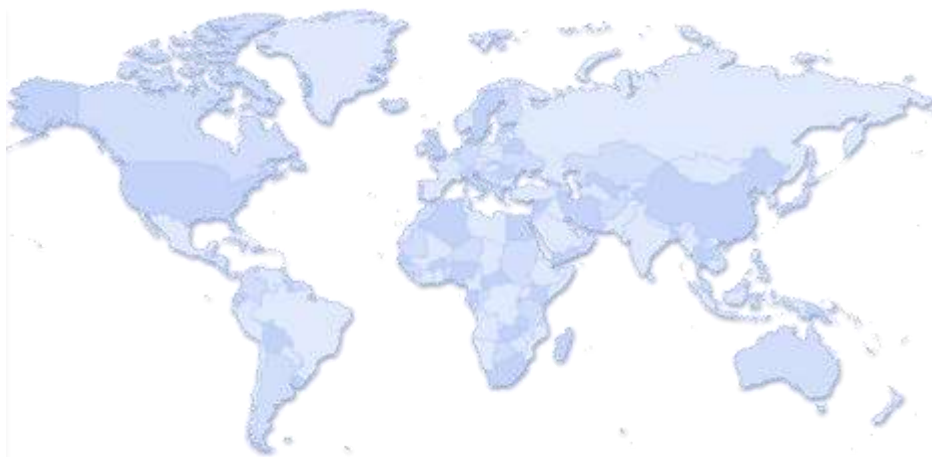


Independently verified to meet key standards – ISO 27001, SSAE 16 (SOC 1) Type II and (SOC2) Type II only), FISMA

Email archiving and retention

Preserve			Search
In-Place Archive	Governance	Hold	eDiscovery
<p>Secondary mailbox with separate quota</p> <p>Managed through EAC or PowerShell</p> <p>Available on-premises, online, or through EOA</p>	<p>Automated and time-based criteria</p> <p>Set policies at item or folder level</p> <p>Expiration date shown in email message</p>	<p>Capture deleted and edited email messages</p> <p>Time-Based In-Place Hold</p> <p>Granular Query-Based In-Place Hold</p> <p>Optional notification</p>	<p>Web-based eDiscovery Center and multi-mailbox search</p> <p>Search primary, In-Place Archive, and recoverable items</p> <p>Delegate through roles-based administration</p> <p>De-duplication after discovery</p> <p>Auditing to ensure controls are met</p>

Standards & Certifications



Standards Certifications	Market	Region
SSAE/SOC	Finance	Global
ISO27001	Global	Global
EUMC	Europe	Europe
FERPA	Education	U.S.
FISMA/FedRAMP	Government	U.S.
HIPAA	Healthcare	U.S.
HITECH	Healthcare	U.S.
ITAR	Defense	U.S.
HMG IL2	Government	UK
CJIS	Law Enforcement	U.S.
Article 29 +	Europe	Europe
SOC 2	Global	Global

+EU Data Protection Authorities validate Microsoft's approach to privacy

Microsoft's Commitment to Data Privacy & Security

Microsoft does not provide any government with direct, unfettered access to customers' data

Microsoft does not provide any government with encryption keys or assist their efforts to break our encryption

Microsoft does not engineer back doors into our products

Microsoft has never provided business or government data in response to a national security order

Microsoft will contest any attempt by the US government to disclose customer content stored exclusively overseas



Privacy

Privacy by design means that we do not use your information for anything other than providing you services

No Advertising



No advertising products out of Customer Data

No scanning of email or documents to build analytics or mine data

Transparency



Access to information about geographical location of data, who has access and when

Notification to customers about changes in security, privacy and audit information

Privacy controls



Various customer controls at admin and user level to enable or regulate sharing

If the customer decides to leave the service, they get to take their data and delete it in the service



MODERN WORKPLACE
PEOPLE CENTRIC COMPLIANCE



POLICY TIP NOTIFICATION

 End-user alert



POLICY TIP NOTIFICATION

 Compliance Team notification

Office 365 is your complete office in the cloud



Office Desktop Apps
Office Online
Office Mobile



Thank you!

